## What's missing in logistics that impacts a shipper's bottom line? Data transparency!

Shippers deserve to know every facet of their transportation spend. With 100% data transparency, shippers get real-time market insights. They always know which carriers are hauling, what the carrier is getting paid directly, and how cost and service compares to market averages.

Still using RFPs, DFBs, and/or brokers? Then you know your freight is dominated by hidden fees which makes it hard to determine "true market' cost on your custom freight.

Our customers have instant access to different filters and reports. Here are a few sample reports. Note: fields have been blurred to safeguard data, but are visible to active customers.

## **SAMPLE CHART 1**

Understand max amount willing to pay per load vs. actual amount paid to carrier. SAMPLE CHART 2 Understand origin & destination trends such as volume & market comparison.

## **SAMPLE CHART 3**

Understand shipments moved by individual carriers & carrier market comp over time.



Most shippers rely on historical performance, and market averages on similar lanes, to make freight management cost decisions. Unfortunately, this approach assumes market conditions don't change, which we all know is not true. For a large shipper, a 1-2% difference in truckload cost could equal millions of dollars.

"I know exactly what the trucks are paid. There is 100% data transparency and never any hidden fees." - Warren Frank, Milk Specialties Global



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