

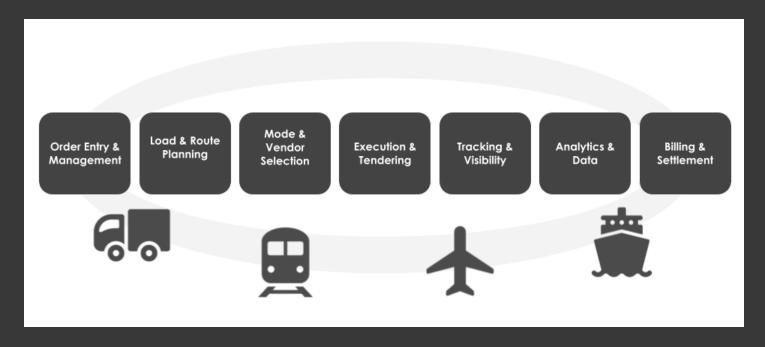
Maximize Your TMS Investment

Without Disrupting Business



TMS Features & Benefits

A Transportation Management System (TMS) is a centralized software solution designed to help companies plan, execute and optimize the movement of goods across their supply chain network. Shippers are implementing TMSs at record numbers to help automate and integrate multiple logistics processes in an attempt to improve supply chain efficiency, while also strengthening customer service and compliance.



Common TMS Pitfalls

While a TMS offers numerous benefits, it is important to understand potential pitfalls to ensure software users are set up for success. When it comes to logistics, many shippers have stated there is one critical process where many TMS platforms fall short, and have yet to fully automate and innovate. Freight procurement, or more specifically the process of finding, vetting and transacting with compliant carriers, is often a major pain point for TMS users.



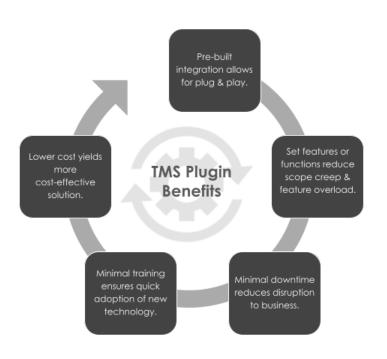
"Witnessing a major gap in freight procurement and knowing TMS platforms weren't built to close this gap, I set out to deliver an easy to implement SaaS solution that upgrades a shipper's TMS, without disrupting business," said Mike Nervick, Sleek CEO. "Our plugin creates instant access to tens of thousands of carriers instead of hundred in the current network."

The key to freight procurement success is moving goods on time while paying a fair market price, so end customers' sales orders arrive on schedule. The process is complex because truckload supply and demand constantly shifts due to a variety of factors, including but not limited to conflict, the economy, natural disasters, labor strikes, and seasonality. Unfortunately, standard TMS freight procurement features struggle to stay on top of these twists and turns. Immediate access to the full truckload capacity supply empowers shippers to manage these twists and turns.

Upgrade Your TMS Without Disruption

Launching, replacing or upgrading a TMS is a complex process because the TMS is usually integrated with multiple internal and external systems, such as ERPs, WMSs, and carrier systems. Data standardization, cleansing, and migration can also be a significant challenge, particularly for shippers with large supply chains. Another major hurdle is resistance to training and change management which blocks a user's willingness to learn and use the software effectively. Lastly, it can be time and cost prohibitive for many shippers to make substantial TMS upgrades or replacements.

Good News! Technological advancements make it possible to upgrade TMS functionality without disrupting your business!

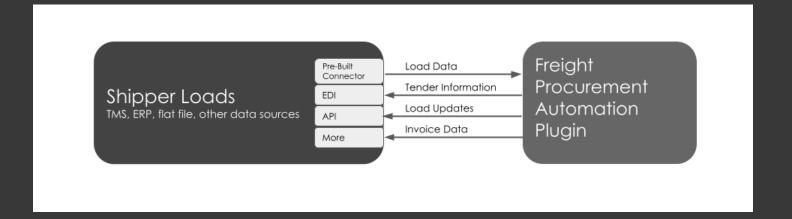


Software plugins were designed to enhance the performance of existing software systems by adding new features and functions which may not have been available when implemented.

In the context of logistics, TMS plugins have helped transportation teams advance critical mission tasks like finding, vetting and transacting with new carriers.



The image below shows how easy it has been for shippers to use connectors, EDIs, and APIs to seamlessly upgrade and automate the freight procurement process within the exiting TMS.



Freight Procurement Automation

By automating freight procurement, shippers have reduced transportation cost, reduced labor cost, reduced vendor count, and locked in recurring revenue due to stronger on time delivery %.

Gain instant access to thousands of compliant carriers in seconds using AI/ML algorithms.

Obtain real-time visibility into the status of shipments to keep track of the movement of goods across the supply chain.

Get data & analytics on transportation costs, carrier performance, & other key metrics to make better-informed decisions about carrier selection.

Eliminate time-consuming tasks, such as finding and vetting carriers, and invoicing and billing, to free up resources & reduce administrative costs.



With seamless integration into popular systems like Oracle and SAP, shippers have automated their freight procurement process. The best part is that with a small Saas-based subscription fee, shippers save money in the same quarter they purchase the software plugin.

To learn more, visit <u>www.sleek-technologies.com</u>.

To schedule a quick software demo, visit https://calendar.app.google/C6KEP5AZZbFBg2qV7.

